

USTA NorCal Board of Directors Meeting Minutes
April 23, 2008
Four Points Sheraton, Pleasanton, Ca
6:00 Food and Beverage
6:30 Meeting

Call to order at 6:35 PM by President Margie Peterman

USTA NorCal Board of Directors Present: Margie Peterman, Rosie Bareis, Karla Barnette, Brian Berry, Michael Cooke, Suzy Cossette, Terry Cossette, Mike Dickey, Bill Hansen, Patrick King, Rick Kepler, Madhu Kohli, Mark Mosley, Bill Schoen, Erica Smith.

USTA NorCal past Presidents Present: John Frank, Don Jacobus, Paul Kepler, Gary Lee

USTA NorCal Board of Directors Absent: John Dicconson, Hunter Gallaway, Mark Manning, Pam Sloan.

Staff Present: Summer Verhoeven, Jason Scalese, Steve Leube ED

Legal Counsel Present: Michael Harrison

Guests Present: Steve Cornell

Public Comments: None

USTA NorCal Mission Statement: Margie read our mission statement.

Approval of Minutes: The February Minutes were approved as corrected with the stipulation that there may be some additional changes after directors have had time to study Andrea's report which was passed out at the meeting. Correction: Delete "some of the members from" in last paragraph on first page.

Operations Committee minutes will be posted.

Action item – Margie explained the process for an action item to be on the agenda. A copy of the action item must be sent to Margie as well as Steve. The deadline is two weeks before the board meeting.

Treasurer's report: Mike Dickey submitted his report. There has been little change, and some future expenses were not reflected in the budget (fund for growth, van, zonals, i.e.). The board had various questions and made various suggestions for improvements in

reporting. Steve will present a timeline the June meeting for the Plan for Growth monies detailing when they will be spent.

Grants Committee: Chairman Mark Mosley reported that the committee passed a motion at their April 3 meeting requesting the Board of Directors to modify its approval procedures so that any individual board member may challenge any particular grant-related motion but no Board member may issue a blanket challenge to all grant-related motions made by the Grants Committee. This resulted in further discussion and led to the following change in the challenge resolution.

“Any challenge of a committee decision to the Board of Directors must be made by a minimum of three (3) board members.” Motion passed 16 – 1 – 1.

“Sponsorships” were discussed, and it was asked that there be a report of sponsorships to include the total amount of money spent. Margie tabled the decision, as she will determine what committee or individual will oversee this.

Bill Schoen is looking into the possibility of setting up a Foundation that would operate independently and have a separate Board of Directors. The grant procedures could then be moved to this and would no longer be part of USTA NorCal. The foundation would receive the USTA NorCal grant monies as well as possibly receiving monies from other sources.

Committee Decisions:

Adult Leagues - Erica Smith, Chair of Adult Leagues, explained the “move up-split up” rule, and that a team had asked for a waiver. The committee granted the waiver. However, she asked that the board ratify this committee decision. Therefore, the following motion was made.

“The USTA NorCal Board of Directors approves the ALC decision to grant a waiver to the Los Gatos Men’s 5.5 team.” Motion passed 16 – 0 - 1

Junior Council - Suzy Cossette, Chair of the Junior council, asked the board to ratify the committee’s decision to raise the individual Sectional entry fee from \$60.00 to \$65.00, effective immediately. The following motion was made.

“The USTA NorCal Board of Directors approves the Junior council decision to raise the individual Sectional entry fees to \$65.00 per player.” Motion passed 15 - 0 – 2.

Sanction and Schedule - Steve Cornell answered questions concerning various issues.

Delegate’s Report: Steve passed out Pam Sloan’s report, briefly discussed it, and asked that if anyone had questions about it they should contact Pam.

Executive Director's Report: Steve reported that several new people have been hired, the new van has been purchased, and the new marketing company ALT has been hired to

replace the Loomis Group. There will be a board presentation in June. He also distributed the adult, junior and outreach departments' progress/timeline reports on the Fund for Growth.

New Business: Steve asked all directors to sign the Code of Ethics, as this must be checked off on the IRS forms. The following motion was made:

“The USTA NorCal Board of Directors accepts the proposed Code of Ethics to become the official USTA NorCal Code of Ethics.” Motion passed 15 – 0 – 4.

The lease has been renewed until March 2009 with a possible one-year extension.

The next meeting will be May 21, 2008 at 7:00 PM. Drinks and deserts will be provided. Erica Smith will make an ATL presentation. John Frank will also e- mail everyone a list of additional potential topics to discuss and asked for the board members to give him their feedback as to their topic preferences.

Adjournment of Meeting: 9:00 PM

Respectively Submitted,
Suzy Cossette
USTA NorCal Board of Directors Secretary