

USTA NorCal Board of Directors Meeting Minutes
Wednesday, February 20, 2019
USTA NorCal Office, Alameda, California

USTA NorCal Board of Directors Present: Josh Conlin, Steve Cornell, Suzy Cossette, Christine Costamagna, Kevin Craig, Nancy DeSchane, Anoosh Davoudzadeh, Dale Evans, Mark Fairchilds, Larry Olmstead, Kevin Pope (President), Jason Scalese, Jim Swansinger, Mark Tappan, Sandy Tompkins

USTA NorCal Advisory Directors: Rosie Bareis, Jon Toney

NorCal Staff Present: Steve Leube, Executive Director

Legal Counsel: Les Hausrath

Guests: Thad Howard and Ed Mosbaugh Jr., USTA NorCal Foundation

Call to Order: Noting the presence of a quorum, Kevin Pope, President, called the meeting to order at 6:30pm.

USTA NorCal Foundation: Deferring from the previously distributed agenda, Mr. Leube introduced Mr. Howard and Mr. Mosbaugh from the USTA NorCal Foundation. Referring to a presentation distributed at the meeting, Mr. Mosbaugh and Mr. Howard reviewed the 2018 goals and accomplishments with the Board. They commented on grant requests, equipment packages and clothing donations. For 2019, they intend to expand the Foundation board to have a broader geographical reach. They also commented on their efforts around branding and a revamped website.

Approval of Minutes: Mr. Cornell read the NorCal mission statement. The minutes of the December 12, 2018 Board meeting were presented for approval. On motion duly made, seconded, and carried, the minutes of the December 12, 2018 meeting were unanimously approved.

Executive Director Report: Mr. Leube provided an overview of his report, a copy of which was provided in the meeting material. He then commented on the following items:

- 1) Induction of Rosie Bareis into the Hawaii Hall of Fame
- 2) Recognition of Mark Fairchilds as the USPTA Pro of the Year and Ken DeHart's induction into the USPTR Hall of Fame
- 3) Golden Gate Park at 100% of funding and an April groundbreaking
- 4) Net Generation – NorCal met its markers
- 5) January Leadership Meeting
- 6) USPTA NorCal Conference
- 7) ACES Awards (including the Tyler Nii award)
- 8) National D&I program
- 9) Leagues – 80% retention in 2018
- 10) Upcoming USTA Annual Meeting

President's Report: Mr. Pope provided a brief overview of the Leadership Meeting held in January. The Board was reminded of the Safesport requirement. A discussion then ensued concerning the USPTA/USTA accreditation. The discussion included specifics of the accreditation and enforceability. The conversation then moved to the changes around junior tournaments. A discussion ensued around support, timing, implementation, and education. It was noted that the Executive Directors agreed to the concept but have raised a variety of implementation issues.

Delegate's Report: It was noted that there was nothing to report as there were no voting items scheduled for the Annual Meeting.

Treasurer Report: Ms. DeSchane reviewed the financial statements with the Board. She noted that USTA NorCal is under budget by \$170,000 and discussed the related drivers. She noted the section is half way through its audit. In response to questions, she explained the background around the investment through USTA and the current related losses.

Monthly Financials: Mr. Pope noted that the monthly financials were included in the meeting material.

Committee Decisions: Mr. Pope noted that the Committee decisions were provided in the meeting material and reconfirmed how decisions can be challenged.

Tournament Sanctions: It was noted that since the Sanction and Scheduling Committee were exempt from the decisioning process, the Board would need to approve the junior and adult tournaments the Sanction and Schedule Committee approved at its January 16, 2019 meeting. Thereafter, on motion made by Ms. Costamagna and seconded by Mr. Olmstead, the Board unanimously approved the tournament schedule.

Unfinished Business: It was noted that there was no unfinished business.

New Business: A brief discussion ensued concerning UTR negotiations. The Board also discussed continuing issues around self rate league players and possible deterrents. It was noted that the Hall of Fame is scheduled for June 21.

Adjournment: The meeting was adjourned at approximately 8:45 pm.

Respectfully submitted,

Christine Costamagna
Secretary