



NORTHERN

2019

ANNUAL
REPORT

Our Mission

Mission:

To promote and develop the growth of tennis in Minnesota, North Dakota, South Dakota, and northwestern Wisconsin.

USTA Northern Board of Directors:



President
Liz Hamburg



Section Delegate
Kathy Lundberg



First Vice President
Susan Kringlie



Vice President
Dave Fishbaine



Secretary
Matt Boughton



Treasurer
Julie Whitaker



Scott Sundstrom



Bill Stelle



Marcia Harris



Barry Dobson



Dipu Rahman



Justin Gaard



Pam Boorsma



Jessie Daw



Andrew Holm

Values:

- **Collaboration:** The growth of tennis depends on the collective teamwork of the tennis ecosystem. We work with program providers and USTA National to engage players with the game, tackling challenges and celebrating success together.
- **Diversity:** We seek and need the participation and contributions of all people. By honoring and leveraging diversity of thought, expertise, cultural heritage, and individual differences, we ensure the long-term growth and sustainability of tennis.
- **Excellence:** We provide outstanding, value-adding products and services to the tennis community.
- **Fun:** We infuse energy, joy, and enthusiasm into our work and our play.
- **Innovation:** We encourage creative ideas to ensure that people of all ages and abilities can participate in tennis, including all new, non-traditional options.
- **Integrity:** We operate all of our endeavors within an environment of trust, mutual respect and safe play conditions, and hold ourselves accountable to the highest ethical standards.



2685 Vikings Circle, Ste 100
Eagan MN 55121
(952) 887-5001
Fax: (952) 887-5061

Katie Bergmann (952) 358-3280
*Manager of Youth Tournaments
and Team Competition*
katie@northern.usta.com

Daniel Borgertpoepping (952) 358-3292
Manager of Marketing & Communications
daniel@northern.usta.com

Becky Cantellano (952) 358-3284
Executive Director
becky@northern.usta.com

Pat Colbert (952) 358-3283
*Chief Program Officer and
Assistant Executive Director*
colbert@northern.usta.com

Taylor Heltne (952) 358-3287
Manager of TC Area Adult Play
taylor@northern.usta.com

Meredith Holt (952) 358-3296
*Tennis Service Representative ND, SD
Schools Coordinator*
meredith@northern.usta.com

Nancy Lundberg (952) 358-3286
Director of Adult Play
lundberg@northern.usta.com

Zeny McCoy (952) 358-3291
Director of Partner Engagement
zeny@northern.usta.com

Kathy Schneider (952) 358-3295
Adult Social Play Manager
schneider@northern.usta.com

Vanessa Sexton (952) 358-3281
Operations Manager
vanessa@northern.usta.com

Sandy Smith (952) 358-3288
Member Engagement Coordinator
ssmith@northern.usta.com

Mya Smith-Dennis (952) 358-3289
*Training and Outreach Coordinator and Tennis
Service Representative (TSR) MN & NW WI*
mya@northern.usta.com

Marc Stingley (952) 358-3290
Director of Junior Play
marc@northern.usta.com

Carol Thies (952) 358-3285
Adult Matchline Coordinator
thies@northern.usta.com

Helena Way (952) 358-3294
Junior Play Assistant
helena@northern.usta.com

PRESIDENT LIZ HAMBURG

My two terms have required their fair share of resilience. We found an executive director to lead us into the future. We started, weathered, and completed a long search for a new office space. I was diagnosed with cancer and shortly after defeating it, we now face our present threat that has kept so many of us off the courts.

It's disappointing for me to not be able to represent our section at the Annual Meeting, or the Semi-Annual Meeting at the US Open. Traveling to these events to bring the stories of our triumphs as a section was an honor and I have every one of you to thank for creating so many of those stories.

Although there have been some disappointments, I have been struck with a feeling of pride in our community, not just for how we've banded together in this difficult time but for what we've accomplished in the last few years.

USTA Northern has grown its adult social and introductory play by leaps and bounds, partnering with new communities and a few breweries to offer fun entrance points to our sport. Our Junior Team Tennis programming soared to new heights in 2019, creating incredible experiences for junior players all across our section. Perhaps most importantly, hundreds of thousands of dollars in grants have been disbursed so Community Tennis Associations can try new things to grow the game at the local level.

I am more confident now - even more than when I started my first term as president of the USTA Northern Board of Directors - that our community will grow and the disappointment of this year will fade as we focus on local play at local facilities and local parks with our friends in tennis. I've always known this to be a section of incredible perseverance and this time will be no different. It has been a tremendous honor to serve as president and I am excited to see what's next for our section and the sport we love.

Liz Hamburg
President, USTA Northern

EXECUTIVE DIRECTOR BECKY CANTELLANO

Across our section, the process of meeting up with our friends to play a quick match on a local court has changed. We know the benefit these hard decisions make in terms of public health but that doesn't fill the tennis-shaped void many of us are experiencing.

This is an especially difficult time for many teaching professionals, facility owners and support staff who make their living through tennis. With facilities shuttered and programs suspended, we face much uncertainty but I'm confident that the same grit and determination that helps us on the court will help us overcome life's current challenges.

I'm proud of the way we're responding and adapting. The entire industry is coming together to support the relief, recovery, and rebuilding efforts of our tennis ecosystem. At USTA Northern, we've had to shift more of our interaction online and recently debuted our first ever virtual conference to help tennis providers connect with one another for professional development and support as we navigate the current landscape. We're seeing innovation in lesson delivery and opportunity as tennis is a sport that can be played while respecting proper physical distancing guidelines.

As play resumes, we'll be ready to welcome current and new players to the courts through a focus on safe, localized play. National travel and large gatherings will likely be restricted for a while so the more we can do to support play at neighborhood courts and local clubs, the faster tennis will recover and grow.

Amidst everything going on, one thing is certain; our USTA Northern tennis family cares for one another and the people we serve.

I really can't wait to be back on court with all of you soon.

Becky Cantellano
Executive Director, USTA Northern

National Competition

Top 100 Nationally Ranked Players – USTA Northern – (As of 10/30/2019)

Boys & Girls 12-18	2019	2018	2017	2016
	12	11	12	14

National Teams (Zonals, Intersectionals, WTT, and B/G 18s)

Accessibility and affordability to compete at a high level in our sport can create enduring experiences in the sport for our junior players. To decrease the cost of junior players attending a National Team event to represent USTA Northern, registration fees were cut by 25 percent.

Team USA Camps

USTA Northern hosted two Team USA Camps in 2019. The camps were held April 6th & 7th and September 28th & 29th at the Rochester Athletic Club. Twenty-four kids from across the section were selected to attend the camps. The camps focused on birth years: '06, '07, and '08. For the second camp of the year, we were able to invite two '09 kids from our Early Development Camp program.

Early Development Camps (EDC's)

USTA Northern hosted eight EDC's. The camps were held with players from birth years '09, '10 and '11. A record-breaking number of players attended USTA Northern EDC's this year - 69 players were selected by the Player ID & Development Committee. Two camps were held at Life Time - Lakeville (April/October), two camps were held at the Rochester Athletic Club (May/September) and four camps were held in Sioux Falls, SD (May/October).

Competition Training Centers (CTC's)

USTA Northern conducted three (3) CTC's in the following locations: Aberdeen, SD, Valley City, ND and Brainerd, MN. The CTC's reach out to those players and coaches on a more localized level.

Number of CTC Participants	2019	2018	2017	2016
	70	46	16	96

Junior Team Tennis Leagues

Section play became more accessible for USTA Northern's non-Twin Cities teams. Multiple teams returned to JTT section play as a result, including Rapid City, Duluth and Fargo. USTA Northern offered 2 different leagues, Advancing and Non-Advancing.

Advancing follows the National JTT regulations.

Non-advancing track mirrors the advancing track without the requirements of USTA membership or National eligibility rules and mimics high school play.



Summer Junior Team Tennis Participation	2019	2018	2017
Advancing Players	751	771	1206
Advancing Teams	82	75	111
Non-Advancing Players	240*	NA	1179
Non-Advancing Teams	44	47	116

JTT National Championships

Five USTA Northern teams participated in JTT National Championships in San Antonio, TX.

14U Intermediate – South Suburban All-Stars, Lakeville South High School

14U Advanced – 2 teams Life Time - St. Louis Park

18U Intermediate – Courts Plus - Fargo

18U Advanced – Life Time - St. Louis Park

Spotlights

Sadie Reiners of the Hastings Tennis Association was recognized as the 2020 Janet Louer Junior Team Tennis Organizer of the Year.

USTA League

USTA Northern had 12,709 men and women register to play in USTA League tennis programs in 2019.

2018 & 2019 Breakdown by League Type

	2018		2019	
Adult 18 & Over	4,875	38%	4,848	38%
Adult 40 & Over	2,277	18%	2,268	18%
Adult 55 & Over	860	7%	835	7%
Mixed 18 & Over	2,174	17%	2,196	17%
Mixed 40 & Over	131	1%	161	1%
Other	2,423	19%	2,401	19%
Total	12,740		12,709	



Twin Cities Participation

Twin Cities Local League Player participation is up 1.13% from 2018 to 2019.

- 92.8% of league play takes place in the Twin Cities Metro Area.
- In appreciation for their commitment to USTA Northern's Adult League program, approximately 450 captains and co-captains were shipped an embroidered hooded, full-zip sweatshirt.
- In the Twin Cities, USTA League teams play matches 6 evenings per week, year-round at 16 indoor partner facilities. In the summer, we partner with an additional 6 country clubs and 35 public park and school facilities to rent courts for USTA League matches. Below is a summary of court rental fees paid to those partner facilities.

2019 Season	Number of Teams	Court Fees Paid
Early Start	184	\$183,330
Winter	182	\$182,520
Summer	281	\$248,940
Spring ONE Doubles	172	\$25,800
Fall ONE Doubles	189	\$28,350
Court Rental Fees Paid		\$668,940

Highlights from 2019 USTA League National Championships:

- USTA Northern sent 43 teams to USTA League National Championships in 2019.
- Our highlights were three 1st place finishes by the Men's 55 & Over 6.0 and 7.0 and 65 & Over 6.0 teams, all captained by Eric Narvaez. Three additional USTA Northern teams advanced to Sunday play.

Tennis In Your Park

Tennis In Your Park is USTA Northern's Adult Recreational Lesson program in the Twin Cities metro area. We partner with local communities to offer Beginner, Advanced Beginner and Intermediate adult tennis lessons. In addition to lessons in 2019, this program expanded pathway options to include Drill and Play formats and Social Play (a weekly casual match play league, a season-ending player event, and a season-ending instructor event). Instructors are trained by USTA Northern staff with the Red, Orange, Green and Yellow Balls using the USTA National Intro to Tennis curriculum and the Net Generation curriculum.

- Participation in the program saw a 15% increase from 2018 for a total of 508 registrations in 2019. The program was held across 30 sites in 15 communities, with 21 instructors and 508 players.

2019 Social Play

- USTA Northern partnered with Lake Monster, Urban Growler, Sociable Cider Werks and Badger Hill Brewing to offer pop-up, red ball parking lot tennis. Approximately 130 players joined in the fun.
- Several partners continue to offer half-day Team Up events as well as drop in play options for adult players.

Adult Tournaments

In 2019, 1,962 players combined for 2,599 registrations at adult tournaments in our section.



Impact

A huge component in fulfilling USTA Northern's mission of promoting and developing the growth of tennis is the impact it can create in the tennis community and the platform it can build to grow that family.

In 2019, USTA Northern disbursed more than \$73,000 through a variety of grants and event sponsorships to support grassroots, local tennis and get more people playing in our section.

Community Tennis Grant



Community Tennis Grants are for starting or expanding community-based tennis programs and activities. Four grant types were available in 2019: Project/Program Support, Organizational Capacity Building, Court Amenities, and Equipment. Funding amounts ranged from \$250 — \$5,000, depending on the size of the organization and scope of the project.

Recipients of 2019 Community Tennis Grants included Stonewall, which ran a multi-month social season out of InnerCity Tennis in the fall which featured red ball, cardio tennis and drills. Additionally, the Senior Tennis Players Club received a grant for their summer grandparent-grandchild clinics, allowing different generations to experience the game together.



USTA Northern Out and About

USTA Northern held its first Kids Day at a National Level 3 tournament being played at Baseline Tennis Center in October. Kids could register with a parent, watch high level junior tennis, then hop on court for games and activities before lunch. The concept has since been replicated twice in the early part of 2020 at college matches in Moorhead and Eau Claire.



Along with grants and running its own programs, USTA Northern is a consistent sponsor of tennis and non-tennis related events - though the pop up nets go with us to everything! Some sponsorship and event highlights of 2019 include Girls on the Run, Pride, the Medtronic Twin Cities Marathon which included a matching grant from USTA Northern for runners to fundraise for the tennis charity of their choice, the Pine Tree Apple Tennis Classic and a whole lot more!



Thank You League Captains

Aarestad, Thomas
Abraham, Laura
Acosta, Ruben
Agullo, Jimena
Ahrar, Kamran
Alcorta, Nancy
Alexander, Jessica
Alkire, Robyn
Allaire, Denis
Allen, Darin
Allex, Dominique
Allsup, Douglas
Alonso, Mary
Alschlager, Jane
Alschlager, Mark
Altepeter, Adam
Anderegg, Monica
Andersen, Steven
Anderson, Gregory
Anderson, Jason
Anderson, Judy
Anderson, Tammy
Anderson, Theresa
Anderson, Tiffany
Andre, Alicia
Andrews, Krista
Anhalt, Michael
Appelhaus, Steven
Arel, Beth
Armstrong, Shane
Arnell, Brian
Arnold, Dana
Arnold, Lee
Aspinwall, Scott
Baerenwald, Alesha
Baill, Larry
Baisch, Karen
Bakken, Joann
Baldwin, Leanne
Ball, Carolyn
Ballentine, Craig
Bartell, Matt
Bartl, Dawn
Bastian, Jennifer
Bauer, Carmen
Baxter, Tony
Bayne, Carter
Becker, Ben
Becker, Jackson
Becker, Jeffrey
Bedkovicsne-Gajdos,
Gabiella
Bednar, Jason
Beissel, Angela
Belik, Pavel
Benda, Jason
Benelli, Jeffrey
Ben-Haim, Selah
Bennett, Lisa
Bennett, Paul
Benowitz, Cassie
Benson, Alyssa
Benson, Linnea
Berg, Karen
Bergerson, Jennie
Bergmann, Kathryn
Bergstrom, Renee
Bernthal, Karen
Betz, Cynthia
Beytinen, Beth
Bieno, Hannah
Bigbie, Ginger
Bigby, Carlton
Black, Tia
Blons, Lee
Bloodgood, Thomas
Bloomquist, David
Blumenenthal, Janet
Boese, Steve
Bogen, Christopher
Bohmer, Kate
Boice, Thomas
Boorsma, Pam
Borgertpoeping,
Daniel
Bork, Lezlie
Borthwick, Cory
Bothe, Mary Ann
Bowden, Pam
Bowles, Draz
Brady, Cynthia
Brandt, Kathy
Brauer, David
Braun, Jean
Brennan, Matthew
Brennan, Michelle
Brown, Barb
Bruder, Joni

Bruell, Steve
Burke, Melissa
Burke, Tim
Burns, Linda
Bush, Dominick
Bushaw, Chris
Bussler, Annie
Cahill, Joan
Callies, Carmen
Cannon, Keltia
Cantellano, Becky
Carew, Scott
Carlberg, Christian
Carlson, Calleigh
Carlson, Dan
Carlson, Gina
Carman Kortsha, Jodi
Carnahan, John
Carney, Catherine
Carroll, Randy
Cashman, Douglas
Casperson, David
Cassens, Daniel
Cernhan, Jane
Chalberg, Ryan
Chambers, Sharon
Chang, Jin
Chanthakhoun, Jim
Chien, Bert
Chillsytrng, Stacy
Choiniere, John
Chon, Brittney
Christopher, Margaret
Chung, Aaron
Church, Ruth
Ciccarelli, Mark
Clark, Leslie
Clement, James
Clifton, Patti
Cohen, Dayna
Colby, Anne
Coleman, Kevin
Coleman, Melissa
Collette, Dale
Collette, Dee
Collette, Stephanie
Combs, Dave
Conda, Callee
Conrad, Rachel
Conway, Kay
Cook, Edward
Cooper, Mark
Courchane, Katherine
Courchane, Stephen
Craig, Jeff
Crotuit, Don
Cronin, Karen
Cross, David
Crouser, Lydia
Crowell, Kim
Culligan, Carol
Curfman, Sarah
Curry, Catherine
Cychosz, Kenneth
Cychosz, Samuel
Czaplewski, Amy
Czech, Cami
Czech, Darla
Dahl, Julie
Daigle, Gregory
Dale, Chris
Dale, Laura
Dalton, Paul
Damico, Julie
Danielson, Miguel
Dennis, Kaitlyn
Denton, Kristine
Desanto, Jill
Desanto, Sara
Dickenson, Gary
Diehn, Felix
Ditter, Marsha
Dobbins, Ellen
Donovan, Mary
Dorale, Joseph
Dotzenroth, Jennifer
Doville, Brian
Doville, Stacey
Doyle, Nancy
Draz, Shirley
Dutta, Koushik
Duwearatchi, Chandha
Eames, Ward
Edson, Darcy
Edwards, Laura
Edwardson, Daniel
Ehle, Laurie
Eisma, Brandy

Ek, Jeffrey
Elfrum, Greg
Eliaison, Ruth
Ellis, Suzanne
Ellson, Annette
Elsworth, Jim
Endrizzzi, Jennell
Engel, Chad
Engelstad, Jacob
Ensign, Sue
Erickson, Sandi
Ericson, Jennifer
Ernst, Eric
Estey, Marti
Estey, Ryan
Evavold, Joseph
Evens, Sara
Ewen, Jeanne
Eystad, Alexander
Faint, Connie
Farnsworth, Jon
Favor, Lea
Feagler, Karen
Fenner, Trev
Fenske, Debbie
Fermstad, Aleksandra
Fermstad, Derek
Fettes, Patricia
Fickel, Darren
Finlon, Michelle
Fischels, Angela
Fishbaine, David
Fisher, Christi
Fisher, Nicholas
Fjeldstad, Tia
Fling, Matthew
Flores, Fernando
Floyd, Thomas
Foley, Griffin
Foley, Sarah
Fondell, William
Forney, John
Foroozan, Afshen
Foss, Marko
Frascone, Jennifer
Fredrickson, Michele
Fregien, Jason
Frimat, Tara
Fuller, Franklin
Gabrielli, Ann
Galvin, Tom
Garcia, Eliseo
Garritty, Greg
Gebell, Thomas
Geerdes, Pamela
Gehant, Kim
Geherin, Kathleen
Geisler, Christopher
Geske, Magdalena
Getzkin, Mike
Gilchrist, Sally
Gillespie, Liam
Giurgiu, Rares
Gleason, Eric
Goodman, David
Goodwin, Lindsay
Gorton, Mary
Gould, Elizabeth
Gould, Marnie
Gove, Scott
Graham, Justin
Grant, Christopher
Grassby, Yuliya
Grass-Neary, Cecilia
Gray, Brenna
Greene, Danielle
Greene, Rhonda
Greni, Sterling
Gudmundson, Lynnae
Gullikson, Bruce
Gunther, Helen
Gupta, Ash
Gupta, Rahul
Gustad, Adam
Gustafson, Amy
Gustafson, Joan
Gutzman, Kenneth
Guzman, Cenneth
Hagen, Brian
Hagen, Brian
Hahn, Brittany
Hall, Lisa
Haller, Christopher
Halvorsen, Anders
Halvorsen, Christian
Hamada, Masakazu
Hanblat, Lanae
Hamel, Stephanie

Hammargren, John
Hansen, Dana
Hansen, Jack
Hanson, Peter
Harmar, Suzanne
Harris, Jennifer
Harris, Marcia
Hartley, Kristin
Hartung, Holly
Hassenstab, Mark
Hastings, John
Hathaway, Ann
Havelka, Brianna
Hawley, Christopher
Headrick, Christine
Hebner, Elizabeth
Hebner, Justin
Hedin, Curt
Heitler, Perrie
Heltn, Teri
Hemmer, Mason
Henderson, Shelby
Henneman, William
Henrich, Lori
Hessing, Brian
Heywood, Kristin
Hill, Keith
Hillmer, Maggie
Hilpert, Kevin
Hilsabeck, Tyler
Hobbs, Sam
Hoel, Robert
Hofer, Anne
Hoffer, Julie
Hoffman, Carly
Hoffmann, Kyle
Holcomb, Austin
Holm, Craig
Holst, Mary
Holt, Meredith
Holtz, Rachel
Hornsey, Christine
Hong, Sara
Horton, Curtis
Hosamane, Catherine
Hosamane, Vinay
Howard, Pam
Howard, Frank
Hows, Jessa
Huff, Susan
Hulbert, Lorraine
Hummam, Sara
Hurley, Bridgid
Hurley, Cindy
Ishitani, Michael
Ismail, Pam
Jackson, Steven
Jacob, Michael
Jacobson, Joann
James, Erika
Jenkins, Elizabeth
Jensen, Donna
Jensen, Michael
Jeon, Woongsun
Jergluta, Mircea
Johnson, Aaron
Johnson, Alison
Johnson, Charlene
Johnson, Elisabeth
Johnson, Joel
Johnson, Mary
Johnson, Melanie
Johnson, Michael
Johnson, Rachel
Johnson, Rebecca
Johnson, Richard
Johnson, Ronna
Johnson, Theresa
Johnson, Tim
Johnson, Tom
Johnson, Zachary
Jones, Emily
Jones, Liz
Jorgenson, Jennifer
Joseph, Basil
Jossi, Frank
Junker, Alexis
Kaiser, Georgia
Kalish-Johnson, Mary
Kalyanasundaram,
Kauschal
Kamakoti, Ramji
Kamish, Elizabeth
Kargan, Soudabeh
Karkoc, Taras
Karnes, Jason
Kasel, Joseph

Kee, Sedong
Keelin, Tony
Keller, Lori
Kelley, Marilyn
Kelly, Jennifer
Kelly, Wendi
Kerr, Dyanne
Kerwin, David
Ketterling, Joy
Khang, Xe
Kim, Rosa
Kimball, George
Kimball, Lauren
Kiner, Cory
Kirk, Jacqueline
Kittelson, Greg
Kivimagi, Carol
Klein, Charlie
Kline, Nathaniel
Knewton, North
Knott, Astrid
Knutson, Josh
Koch, Nancy
Koehler, Kimberly
Kohler, Jill
Kohlmeyer, Heidi
Kolas, Peter
Kol, Sean
Kor, Jenny
Korpi, Lorie
Kortsha, Chris
Kouri, Sam
Krecke, Susan
Krishna, Bipin
Kroker, Molly
Krueger, Cathy
Kruise, Jodi
Kruise, Jon
Kruise, Jon
Kuberski, Craig
Kuberski, Virginia
Kuehl, Thomas
Kuehler, Brandon
Kuna, Christopher
Kuna, Mary
Kusick, Rich
Kwon, Oh-Ran
Kyriagis, John
Lacanne, Beth
Lamparske, Amy
Landrus, Heather
Langer, Jill
Larsen, Nik
Larsen, Valerie
Larson, Alison
Larson, Doug
Larson, Tom
Larson, Vicki
Lassow, Richard
Latour, Chad
Latour, Rachel
Le, Daniel
Lebrun, Elizabeth
Lechner, Nicole
Ledoux, Sarah
Ledray, Patrick
Ledwidge, Lisa
Lee, Kathleen
Lee, Kee
Lee, Kerri
Lee, Phillip
Lee, Sang Min
Leflay, Kay
Legris, Heather
Leighton, Delaney
Leland, Holly
Lemaster, Jeff
Leming, Ann
Leviton, Tzivia
Lewis, Jennifer
Lifson, Jeffrey
Limun, Jose Gerardo
Lind, Stephanie
Lipschultz, Noah
List, Anne
Little, Barbara
Lockwood, Lily
Loeffler, Kathryn
Lohmann, Dennis
Lomen, Kathy
Long, Judy
Long, Justin
Long, Michael
Longval, Lesley
Lorentz, Sharon Lynn
Louthan, Howard
Lowe, Mike
Lucyk, Stefan

Lueck, Simone
Luger, Mark
Luhman, Scott
Lukehart-Hobbs,
Jamie
Lundgren, Dan
Lundquist, Scott
Lyden, Melanie
Macariola, Jerome
Macariola, Maria
Annette
Macarthur, Andrew
Madden, Diane
Madden, Mallory
Magnuson, Timothy
Malone, Brigitte
Manne, Venkat
Marble, Sandra
Marietta, Karl
Markovitz, Craig
Marks, David
Markun, Richard
Marmar, Douglas
Marolt, Robert
Martinson, Brenda
Matthews, Raymond
Mayes, Amanda
Mcadam, Ken
Mccampbell-Stuart,
Jane
Mccann, Bill
Mccarthy, Mary
Mccoloden, Renee
Mccoy, Zeny
Mccracken, Debra
Mcdonald, Mary
Mcguire, Kara
Mcintyre, Andrew
Mcleish, Ryan
Mcloed, Alexander
Mcloed, Sarah
Mcopek, Hollis
Moshane, Molly
Meger, Patricia
Mellen, Maria
Merrick-Lockett, Judy
Metcalfe, Terri
Meyer, Barbara
Meyer, Kelly
Meyer, Mary
Millard, Joseph
Miller, Clarissa
Miller, Dustin
Miller, Kathleen
Miller, Larry
Milne, Gary
Mingo, Tom
Monson, Karl
Moore, Jeremy
Moore, Sandra
Moran, Ryan
Moran, Sally
Morgan, Dennis
Morgan, Linda
Morris, Michelle
Moua, Ricky
Mudge, Melanie
Muhl, Kelly
Munden, Yuki
Munnane, Carolyn
Mushett, Lisa
Musman, Heather
Myers, Marcie
Nakayama, Masako
Nakayama, Osamu
Narvaez, Eric
Nauman, Janet
Neddermeyer, Lisa
Neeley, Deane
Neis, Karen
Nelson, Jeffrey
Nelson, Kelley
Nelson, Matt
Nesheim, Beth
Nguyen, Anna
Nguyen, Valentina
Nichols, Sherri
Noel, Mary
Norgaard, Kerry
Noska, Glenna
Novosad, Michal
Nussbaum, Mary
Oconnell, Judith
O'donnell, Anne
Ogren, Lisa
Ogundipe, Fola
Olig, Elizabeth
Olsen, Dennis

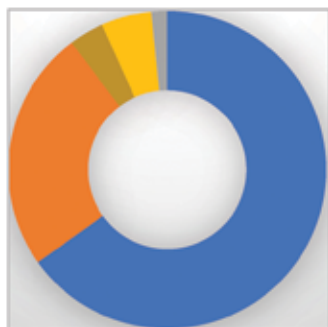
Olson, Jason
Olson, Matt
Opfer, Julie
Opstad, Stan
Orgeman, Timothy
Ormsbee, Addie
Ostenso, Karen
Ouyang, Julie
Ouyang, Michael
Overdahl, Shannon
Owen, Laura
Pargal, Katie
Parkin, Tsende
Parrish, Jamie
Parsons, Robert
Pertain, Paige
Paul, Kristine
Paulsen, Steve
Paulson, Nancy
Pavek, Sarah
Peck, Aaron
Peitso, Suzanne
Peloquin, Jane
Perry, Julie
Petersen, Thomas
Peterson, Jennifer
Peterson, Joey
Petrich, Jane
Piedrahita, Mackey
Pike, Roxann
Pinnock, Barry
Pinnock, Lana
Pirozzolo, Tracy
Pievah, Barbara
Plamondon, Beth
Plamondon, Shelton
Polish, Janet
Portnoy, Scott
Postma, Teresa
Potter, Stephanie
Powell-Knutson, Lori
Provencio, Jacqueline
Puster, Peter
Quale, Ranita
Rabago, Adona
Racette, Tina
Radabaugh, Jesse
Radermacher, Neil
Radermacher, Steve
Rattansi, Alirehan
Rausch, Shelly
Raver, Scott
Reams, Christopher
Reese, Rachel
Reichling, John
Reiling, Kerry
Reilly-Allen, Claire
Renault, Jocelyne
Renner, Kristin
Rhodus, Patricia
Rice, Bryan
Richards, Jessa
Richards, Wendy
Rickert, Spike
Rickheim, David
Rindo, Benjamin
Rindo, Nick
Ring, Janice
Ringstad, Arnold
Robbins, Laura
Robertson, James
Robillos, Mia
Robinson, Tracy
Rogers, James
Rolston, Mary
Ronning, Valerie
Rosenberg, Galena
Rosenberg, Aaron
Rosner, Jeffrey
Rothe, Carol
Rozenburgs, Mara
Rud, Denise
Rugroden, Jack
Rutherford, Amy
Ryder, Mabel
Saito Loftus, Yuri
Sakuma, Satomi
Salkowski, Kate
San Miguel, Tina
Sanderson, Susan
Sandozi, Irfan
Satermo, Lisa
Sather, Kris
Saw, Jared
Sayre, Mary
Schiller, Brigitte
Schley, Jodi
Schmelz, Carol

Schmidt, Michael
Schmiesing, Elizabeth
Schnebel, Jessica
Schneider, Michael
Schoenecker, Paul
Schumer, Brian
Schurch, Lisa
Scott, Alan
Scott, Marnie
Scott, Susan
Scott, Tim
Seaberg, Carol
Seats, Mike
Sebring, Daniel
Sebring, Melonie
Seenauth, Caren
Seidenfeld, Tina
Seltz, Jake
Severson, Chad
Severson, Laura
Sexton, Teresa
Sexton, Vanessa
Shanks, Rose
Shannon, Martha
Shaughnessy, Max
Shemyakin, Arkady
Sher, Dunja
Sherrill, Daniel
Shields, Barbara
Shink, Kyra
Sholl, Mike
Sillers, Joshua
Simison, Alison
Simon, Bradley
Singh, Ajay
Singh, Ashish Kumar
Sinicropo, Pamela
Sisk, Madison
Sislo, Stephanie
Slinkard, Susan
Slomiany, Vicky
Smetana, John
Smith, Hiawatha
Smith, Shannon
Smithobol, Kris
Smyth, Paul
Snyder, Mary Stuart
Soberg, Beth
Somasundaram,
Pradeep
Sommers, Bill
Sommers, Kathy
Spano, Traci
Spika, Ellen
Spika, Tim
Spor, Dave
Springer, Penny
Srinivasan, Venkat
Stedman, Sue
Steffes, Carter
Steinley, Lynne
Stelter, Lynda
Sterk, Andrea
Stern, Craig
Sternberg, Jeff
Stewart, Lucy
Stockmo, Lisa
Stoltenberg, Anita
Stordahl, Kelly
Stout, Lynda
Stuart, Robert
Stuart, Stephanie
Sullivan, Krista
Sulzbach, Mark
Summers, Angela
Sundick, Bradley
Sundick, Lauren
Sung, Sooyeon
Sutphen, Jeff
Sutton, Joel
Swanholm, Tara
Swanson, Dan
Swanson, Daniel
Swanson, Sally
Syverson, Kyle
Tatge, Zachary
Taylor, Angela
Taylor, Carla
Taylor, Nancy
Teitelbaum, Sam
Tennis, Michael
Tesh, Liz
Tesh, Lucas
Theisen, Tim
Thiemann, Anne
Thies, Carol
Thiner, Andrea
Thiner, Jason

Thomas, Mark
Thompson, Marshall
Thompson, Pamela
Tieg-Heiden, Christin
Timek, Lisa
Timimi, Colleen
Tiware, Prashant
Tofte, Eric
Tolue, Karla
Torres, Michael
Townsend, Claire
Traeger, Michelle
Trangle, Michael
Tresidder, Debra
Tretsen, Nathan
Treviso, Alejandro
Tridgell, Angela
Tuplano, Jov
Utz, Brian
Severson, Chad
Severson, Laura
Valois, Carrie
Van Ert, Mark
Van Hove, Jennifer
Vandenbrook, Julie
Vanderiet, Jodi
Vanderiet, Peggy
Vandermyde, Mark
Vanderschaaf, Alyssa
Vang, Tou
Vidmar, Michael
Voges, Hal
Voigt, Kevin
Vorpahl, Debbie
Vorpahl, Kristina
Vyvan, Mark
Wagener, Shelley
Wahlstrand, Carol
Walte, Trent
Walker, Damian
Walsh, Laurie
Walters, Brian
Walz Lockhart, Emily
Walke, Kevin
Watkins, Jennifer
Weber, Britt
Weddle, Michele
Weer, Bob
Weinberg, Richard
Weldon, Rebekah
Welsh, Susan
Westbrook, Holly
Westerhouse,
Maurice
Westra, Elaine
Whaley, Jamee
White, Laurie
White, Morgan
Whiteley, Alana
Wick, Karen
Wick, Steven
Wijsinghe, Kathryn
Wildenberg, Janine
Wildfeuer, Dawn
Wiley, Jessica
Wilkinson, Max
Williams, Erika
Winchester, Jay
Winter, Kate
Wisniewski, Lori
Witcraft, Barb
Witter, Lee
Wix, Amy
Wixon, Renee
Wolfman, Linda
Wolk, Norma
Wollak, Maureen
Wolson, Kim
Yan, Yelena
Yang, Jack
Yang, Morris
Yellowhammer, Terri
Youmans, Lori
Young, Lavonne
Zehren, Douglas
Ziele, Adam
Ziemkowski, Carrie
Zindren, Sean
Zitelman, Marla
Zitun, Zach
Zupl, Ronda
Zurn, Katelyn

FINANCIAL DATA

2019 REVENUE



		2019	2018
66%	USTA National Grants	\$1,361,833	\$1,296,447
25%	Fees for Service	\$514,591	\$613,172
4%	Contributions & Sponsorship	\$73,821	\$92,756
5%	Investments	\$107,053	(\$35,296)
2%	Other	\$33,269	\$14,733
	Total	2,090,567	\$1,981,812

2019 EXPENSES



		2019	2018
75%	Programming	\$1,361,833	\$1,296,447
20%	Management & General	\$514,591	\$613,172
5%	Fundraising	\$87,067	\$100,050
	Total	\$1,771,471	\$1,990,572

PROGRAMMING EXPENSE BREAKDOWN

36%	Community Engagement efforts include school teacher and recreational coach trainings, program provider grants and support, facility assistance, adaptive programs, outreach and communications
31%	Adult Programs include leagues, tournaments, Tennis in Your Park lessons, and social play events
28%	Junior Programs include tournaments, player development camps, team tennis, scholarships
5%	Officiating efforts ensure fair play and good sportsmanship at USTA sanctioned events by supporting the recruitment and engagement of a network of certified tennis officials.

PROGRAM INVESTMENT (Expenses over Revenue)



STATEMENT OF FINANCIAL POSITION

ASSETS	2019	2018
Cash	1,084,539	766,241
Accounts receivable	18,769	45,975
Pledges receivable	10,700	21,400
Prepaid expenses	5,154	11,204
Property & Equipment	18,324	35,861
Long-term pledges receivable	-	8,886
Investments	733,717	633,530
TOTAL ASSETS	\$1,871,203	\$1,523,097
LIABILITIES	2019	2018
Accounts payable	23,738	31,075
Accrued expenses	93,418	38,986
Deferred revenues	36,282	34,781
TOTAL LIABILITIES	\$153,438	\$104,842
NET ASSETS	2019	2018
Undesignated	573,349	754,439
Board designated	1,133,716	633,530
Restricted	10,700	30,286
TOTAL NET ASSETS	\$1,717,765	\$1,418,255
TOTAL LIABILITIES AND NET ASSETS	\$1,871,203	\$1,523,097

Thank you to our valued sponsors for your support in helping us grow the game!



Thank you to our fantastic board and committee volunteers who help us fulfill our mission with their insight, leadership and commitment to USTA Northern values...

Janet Gundersen-Powers	Alex Scheglowski	Mason Hemmer
Heather Pederson	Cami Czech	Helen Gunther
David Nelson	Briana Rademacher	Kay Conway
Craig Gordon	Kaitlyn Dennis	Rick Lassow
Debbie Vorpahl	Lisa Salo	Brandon Kuether
Jon Pickett	Diana Bukajeva	Heather Landrus
Justin Gaard	Danny Kantar	Lisa Proepper
Liz Hamburg	Jill Hofacker Williams	Sadie Reiners
Chris Bushaw	Bill Stelle	Brian Rusche
Viet Pham	Christopher Grant	Marcia Harris
Felicia Raschiatore	Michael Ile	Carter Bayne
Kevin Plank	Dan Edwardson	Pamela Boorsma
James (Jim) Marolt	Kayla Flynn	Patrick Smith
Wyatt McCoy	Kevin Allan	Jackie Dutot
Tricia Moorhead	Chris Dummermuth	Justin Jennings
Kathy Lundberg	Oliver Summers	Kathleen Alex
Jay Pfaender	Ed Andrist	Sandy McLeod
Mark Muntifering	Andrew Holm	Mark Vellek
Mary McDonald	Timothy Magnuson	Rebecca Johnson
Erik Kringlie	Molly Breunig	Natasha Petry
Susan Kringlie	Larry Baill	Marcia Bach
Matt Boughton	Dipu Rahman	Steve Tacl
Annie Burton	Spencer Jones	Barry Dobson
Julie Whitaker	Anne Gorde	Jessie Daw
David Fishbaine	Clay Sollenberger	Robert Larson
Aaron Peck	John Hammargren	Mary Park
Kim Wolson	Scott Sundstrom	Karl Monson
Ben Maes	Leslie Nicholson	Scott Boyer
Joshua Connell	Sara Hong	Kim Levanthal
Patrick Ledray	John Niedfeldt-Thomas	Hilarion Woronzoff-Dashkoff

...to our runners and fundraisers for the Medtronic Twin Cities Marathon. Together, they helped raise \$17,000 for tennis charities in our section...

Koua Yang	Josh Connell	Susan Furtney
Song Thao	Christin Tiegs-Heiden	Ricky Moua
Jordan Pease	Kristi Cashin	
Taylor Reiners	Jenny Paxton	

...to the Community Tennis Associations who sent representatives to join USTA Northern for our 2019 Annual Meeting and Conference in November!

InnerCity Tennis	Greater Mankato Community Tennis Association	Support the Courts Foundation
Black Hills Tennis Association	Sioux Falls Tennis Association	Hudson Tennis Association
Bismarck Mandan Tennis Association	Madison Tennis Association	John and Fay Menard YMCA
The Fort	Mitchell Tennis Association	Valley City Tennis Association
Hastings Tennis Association	Friends of Jackie Docktor	Stonewall Tennis
St. Paul Urban Tennis	Brookings Tennis Association	Wahpeton Tennis
Cook County Tennis Association	Minneapolis Community Clay Courts	

Join us Thursday, August 6 at the Metropolitan Ballroom in Golden Valley, MN to celebrate the 2020 Hall of Fame inductees and section award winners.

Edwin (Skip) Gage – Long Lake, MN

Edwin "Skip" Gage started his journey in tennis on the public tennis courts of Evanston, IL, as an accomplished junior player. He would go on to be a standout varsity player at Northwestern University before moving to Minnesota in the late 1960's. There, he continued his devotion to the sport by continuing to play and joining the board of the Northwestern Tennis Patrons, now the InnerCity Tennis Foundation.

Skip was a board member for more than 40 years. During his tenure, he served as board chair and Chair Emeritus of ICT, USTA Northern's largest NJTL chapter. He worked for more than four decades as a volunteer to grow tennis in the Twin Cities and spent countless more hours fulfilling the mission of ICT through developing and unleashing youth potential on and off the tennis court.

Under Skip's leadership, the organization grew from a small group of philanthropists funding a handful of staff and volunteers operating summer youth tennis programming in a few city parks into a full-fledged, year-round social enterprise.

ICT now has a 21-member board, eight standing committees, 20 full-time staff, 11 part-time staff, 60 summer coaches, and more than 250 regular volunteers, serving more than 5,400 area youth. Primarily focused on youth development, ICT also owns and operates the Reed Sweatt Family Tennis Center in South Minneapolis, which serves thousands of tennis playing patrons from the greater Twin Cities area.

This place in the Hall of Fame will be awarded posthumously. Edwin "Skip" Gage died on Feb. 26, 2020, at the age of 79.

Bruce Gullikson – Burnsville, MN

Bruce has dedicated his life to playing, teaching and growing tennis. He currently serves as the Assistant Tennis Department Head Pro at Life Time Bloomington South and has worked there for 16 years. Bruce has taught full-time since 1989.

He also currently serves as the President for the USPTA Northern Division, having previously served as Regional Vice President. In other posts, he has been a Northern Zonal Coach for 20 years, area training center coach (working with the best players in their age division to supplement coaching that they may already be receiving), High Performance Certified Coach and Etcheberry Certified Coach. To further promote the sport, he has produced five different instructional DVDs. On the lighter, entertaining side, Bruce is a columnist in Northern Exposure, USTA Northern's print publication. He continues to speak at national conferences about the various aspects of running a successful tennis program. All told, more than 40 years of playing, coaching and advocacy for our sport, all with a bounce in his step and a commitment to creating enjoyable and meaningful experiences for the players spending their time with him on court.

Bruce is a longtime supporter of — and participant in — the Pine Tree Apple Tennis Classic that benefits children's cancer research and has raised thousands of dollars in support of that cause.

Section Award Winners

Ward C. Burton Junior Development Award

This award is presented to an individual/organization who has promoted the growth of tennis for juniors and served the junior tennis community in USTA Northern.

Recipient: Mark Muntiferling – Sartell, MN

Frank Voigt Pro of the Year

The Frank Voigt Pro of the Year Award is given to a tennis teaching professional who demonstrates leadership skills on and off the court.

Recipient: Mark Vellek – Sioux Falls, SD

Family of the Year

The Family of the Year Award is presented to a family that has been outstanding in promoting tennis both on and off the court.

Recipient: Kuether Family – St. Paul, MN

Jerry Noyce Junior Sportsmanship Award

This award is presented to one boy and one girl who not only display the finest qualities of sportsmanship during tournament play, but who demonstrate exemplary conduct away from the court as well.

Recipient: Claire Loftus – Rochester, MN and Kaushik Bukkuri – Woodbury, MN

Albert Teeter Adult Sportsmanship Award

This award is presented to the adult player who displays fairness and generosity while winning and losing with respect and integrity.

Recipient: Jeff Craig – Orono, MN

Jack Dow Adult Development Award

The Jack Dow Adult Development Award honors the individual whose efforts have had the greatest impact on improving adult competitive and recreational play that year. Among individuals to be considered are tennis teaching professionals, tournament directors, USTA League tennis coordinators and captains and others.

Recipient: John Ribnick – Minneapolis, MN

Rocky Rockwell Grassroots Official Award

The Rocky Rockwell Grassroots Official Award was established in 2009 to honor an official who has done outstanding work as an official at the grassroots level. These people are the backbone of USTA officiating.

Recipient: James Robertson – Bloomington, MN

Wolfenson-Ratner Community Service Award

This award honors an individual for his/her outstanding fieldwork in recreational tennis. It is awarded for significant contributions in developing community-based tennis programs through community centers, schools, parks, and CTA's.

Recipient: Jason Olson – Rapid City, SD

Member Organization of the Year

The Member Organization of the Year recognizes outstanding service by clubs, CTA's, schools, NJTL Chapters, Park & Recreation Agencies and other member organizations. It represents a standard for which all member organizations can strive to achieve.

Recipient: Life Time Bloomington South – Bloomington, MN

Bob Larson Media Excellence Award

The Bob Larson Media Excellence Award, named after longtime *Tennis Midwest* and *Daily Tennis* editor Bob Larson from Edina, MN, recognizes a person/organization that has provided exemplary tennis coverage for the local community.

Recipient: Patty Egart – Andover, MN

